FINANCING DOCUMENTATION CHECKLIST

The following represents information that is needed in connection with consideration of this loan/investment request. In general, The Samuel Group, Inc. and/or its associates will request all information that it considers relevant to its underwriting process. This list is not all-inclusive and additional information may be required.

GENERAL

- _____ Completed Application (**Signed & Dated**)
- _____ The Samuel Group, Inc.'s Engagement Letter (Signed & Dated)
- _____ Non-Circumvention Agreement (Signed & Dated)
- _____ 3 Years Tax Returns (Business)
- _____ 3 Years Tax Returns (Borrower/Co-Borrowers)
- _____ 3 Years Financial Statements (Business) (Signed & Dated)
- _____ 12-Month Bank Statements
- _____ Year-To-Date Financial Statements (Business) (Signed & Dated)
- Personal Financial Statement For Each Principal Owning 20% + For The Entity Applying For Loan (Signed & Dated)
- _____ Articles Of Incorporation/Organization Of Entity
- _____ Bylaws/Operating Agreement Of Entity
- Corporate Resolution Authorizing The Appropriate Individual(s) To Sign All Transaction Documents (Signed & Dated By The President & Secretary Of Entity)
- _____ (For Start-Ups & Construction Loans) Business Plan (Include Marketing Information, Projected Cash Flows For 5 Years, Analysis Of Competition, Demographics, Résumés Of Principals, Etc.)

COLLATERAL INFORMATION

REAL ESTATE

- Proof Of Insurance For Real Estate Being Utilized As Collateral
- _____ Appraisal (To Be Ordered By The Samuel Group, Inc. And/Or Associates) If Necessary
- _____ Legal Description Of Property/Address
- _____ Survey (Plat) On Property
- _____ Payoff Letter From Current Lender
- _____ Purchase Agreement (Signed & Dated) Including All Addendums
- _____ Environmental Assessment Phase I, Phase II If Necessary
- _____ Copy Of Lease Agreements
- _____2 Years Of Historical Rent Rolls
- _____ Color Photos Of Property

CONSTRUCTION

- _____ Building Plans And Specifications
- _____ Detailed Construction Cost Estimates (Soft & Hard Costs)
- _____ Purchase Agreement (Signed & Dated) Including All Addendums
- _____ Site Plan
- _____ Soils Report If Available
- _____ Summary Of Builder's Construction Experience, Qualifications & Licenses (Include Trade References, Bank References & List Of Recently Completed Projects)